



DATE: August 23, 2023

TO: Honorable Mayor and City Councilmembers

FROM: Development Services Department

SUBJECT: **APPROVAL OF PURCHASE ORDERS FOR IT/LOW VOLTAGE EQUIPMENT FOR NEW FIRE STATION NO. 1**

SYNOPSIS

Staff recommends that the City Council approve purchase orders in amounts totaling \$324,426 with multiple vendors for Information Technology (IT) and Low Voltage equipment needed for construction of the new Fire Station No. 1; approve the purchases as Sole Source procurements; and authorize the Financial Services Director, or designee, to execute the purchase orders.

BACKGROUND

On June 22, 2022, the City Council approved a contract in the amount of \$13,579,000 with Cox Construction Company to build a new Fire Station No. 1 in downtown Oceanside. The action authorized \$1,610,000 to cover permits, fees, furniture, fixtures and equipment; IT related equipment; specialty inspection, construction administration; tribal consultation and cultural resources monitoring; construction support and administration allocation. In addition, the City Council authorized contingencies in the amount of \$1,357,900 or ten percent of the construction cost and authorized the City Engineer to execute Change Orders up to ten percent of the construction cost for a total cost of \$16,546,900.

As part of the June 22, 2022 award, \$200,000 was allocated to provide IT equipment, cabling, etc. and other low voltage equipment. Additional funds are now required to cover costs arising from inflation and supply chain issues.

ANALYSIS

As previously noted, \$200,000 was budgeted for IT related expenses as part of the Fire Station No. 1 contract. The approved budget includes costs for security cameras, door access/card readers, data cabling and other related items. These items were intentionally left out of the construction contract to ensure continuity of IT/Low Voltage equipment currently in use by the City.

As a result of inflation and supply chain issues related to materials, labor and delivery delays, and availability since the budget and contracts were approved, the scope of IT related items has increased by \$246,000. The four quotes received exceed \$50,000 which requires City Council approval under current procurement policies.

The funding source for the project is Measure X and DOD OLDD Grant Funds. The Measure X New Fire Station No. 1/EOC/Relocation Project Account 907158519517 has a FY 2022-23 budget of \$17,100,000 while DOD Grant DCIP Fire Station No. 1 relocation Project Account 822173421274 has a balance of \$3,500,000 for a total balance of \$20,600,000; this amount was reduced by \$1,000,000 to cover other Measure X projects during FY 2022-23 leaving a total balance of \$19,600,000. The total amended budget would be \$16,811,740.

FISCAL IMPACT

The total updated cost of IT and Low Voltage related expenses is \$373,090, which includes a 15% contingency to cover unforeseen circumstances, and will be charged to the Fire Station No. 1 account 907158519517.5703.10600. The remaining budget in this account is \$3,019,260; as such, sufficient funds are available.

Fire Station 1 - Budget		
Total Budgeted Amount	Measure X and DoD Grant	\$ 19,600,000
Less Expenditures and Encumbrances		-\$ 16,580,740
Total Available Budget		\$ 3,019,260
Fire Station 1 - IT/Low Voltage Purchase Orders over \$50,000		
ASSI Security	Door Access/Card Readers	\$ 50,782
Locution Systems, Inc.	Emergency Notification System	\$ 94,603
DiscoverIT Solutions	Security Cameras	\$ 60,135
TelComTec	Data Cabling	\$ 118,906
Total Amount of Purchase Orders		\$ 324,426
15% Contingency		\$ 48,664
Total		\$ 373,090

COMMISSION OR COMMITTEE REPORT

Does not apply.

CITY ATTORNEY'S ANALYSIS

The referenced documents have been reviewed by the City Attorney and approved as to form.

RECOMMENDATION

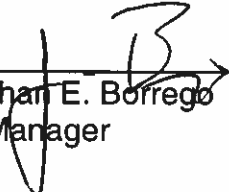
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PREPARED BY:



Brian Thomas
City Engineer

SUBMITTED BY:



Jonathan E. Borrego
City Manager

REVIEWED BY:


Michael Gossman, Assistant City Manager


David Parsons, Fire Chief


Jill Moya, Financial Services Director


Darlene Nicandro, Development Services Director

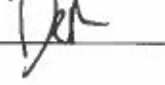
Dave Riha, Information Technologies Division Manager











ATTACHMENTS:

- 1. Procurement documents:
 - 1a. ASSI Security
 - 1b. Locution Systems, Inc.
 - 1c. DiscoverIT Solutions
 - 1d. TelComTec



Proposal: 12082-1-0-1

City of Oceanside

Fire Station 1 - Doors 130A & 130B

Prepared For:
Scott Prather
City of Oceanside
(760) 435-3828

PROJECT DESCRIPTION & INVESTMENT

Client Information

Site:
 602 Civic Center Dr
 Oceanside, CA 92054

Contact:
 Scott Prather
 (760) 435-3828
 sprather@ci.oceanside.ca.us

Scope of Work

ASSI will install a new card reader and locking hardware for Doors 130A & 130B.
 ASSI will provide electrified hardware for Doors 103B, 111B & 152.
 ASSI will install a new card reader for the new Vehicle Gate.
 ASSI will program to the cities OnGuard System, test and train.

Note:

All work will be performed during normal business hours.
 Door frame prep for the electric strikes and conduit for each door will be by others.

Project Investment

Doors 130A and 130B				\$8,336.74
QTY	Manufacturer	Part #	Description	
1.00	LenelS2	LNL-1320S2RP	Dual Reader Interface Module (2 Rdr Interface, 4 Supervised Inputs 6 Form C Relays)	
2.00	Von Duprin	VND 6223	VND 6223 FSE 24VDC US32D	
2.00	HID	40NKS-00-000000	Signo40, Wall mount, 13.56MHz & 125kHz, OSDP/Wiegand, Pigtail, Mobile Ready	
2.00	BOSCH	DS150i	BOSCH, Request To Exit, Grey	
2.00	GRI	GRI-180-12-BR	GRI, 3/4 Inch Recessed Contacts Brown	
1.00	CABLE	CAB-22/6PLNM Shielded 1000FT	22/6 Stranded Shielded Plenum Security Cable, CMP, FT6	
1.00	CABLE	CAB-18/2PLNM	CABLE, 18/2 Stranded Unshielded Plenum	
Doors 103B, 111B and 152				\$2,516.37
QTY	Manufacturer	Part #	Description	
3.00	Von Duprin	VND 6223	VND 6223 FSE 24VDC US32D	
Vehicle Gate				\$5,038.89
QTY	Manufacturer	Part #	Description	
1.00	LenelS2	LNL-1320S2RP	Dual Reader Interface Module (2 Rdr Interface, 4 Supervised Inputs 6 Form C Relays)	
1.00	HID	40NKS-00-000000	Signo40, Wall mount, 13.56MHz & 125kHz, OSDP/Wiegand, Pigtail, Mobile Ready	
1.00	CABLE	CAB-22/6DB	CABLE, 22/6 Shielded Direct Burial	
1.00	CABLE	CAB-18/2-DB	CABLE, 18/2 Direct Burial Unshielded	

Financial Summary

Total Proposal Investment: \$15,892.00

General Terms and Conditions

1. Pricing is based upon the assumption that all work will be performed during ASSI's normal business hours. If after hours work is requested, an additional charge will be incurred.
2. ASSI carries the following insurance coverage:
 - General Liability: \$1 mil. per occurrence;
 - \$2 mil. gen. aggregate;
 - W/C: \$1 mil. per occurrence
 - \$5 mil. excess umbrella
 - Auto: \$2 mil. combined single limit
 - Customer shall pay premiums for any additional coverage required.
3. All materials and labor are subject to a preliminary notice and subsequent filing of mechanic's lien in the event of payment default. Customer must provide preliminary information prior to commencement of work.
4. All canceled orders and/or returned materials are subject to a 25% restocking fee.
5. A deposit is due upon acceptance of proposal. Balance will be due in progressive net 30 day payments thereafter. Deposit amount is based upon a percentage of the project total. Percentage is determined based upon the size of the project (i.e. Proposals and change orders under \$10k each require a 50% deposit; Those between \$10,001-50,000 require a 35% deposit; and proposals in excess of \$50,000 require a 25% deposit).
6. All new equipment is covered under warranty against defects for a period of one year from date of substantial completion of ASSI's work. Associated labor is also covered during normal business hours.

Performance Items

Include / Exclude

- System Meets Plans/Specifications
- System is Design Build
- Mounting/Termination of Proposed Devices
- System Programming
- Customer Database Input/Programming
- Training
- Project Management
- Engineering and Drawings
- Record Documentation (As Builts)
- Electrified Door Hardware
- Door Coring/Certification/Recertification
- Servers/Workstations
- POE Switches
- Software Install on Servers/Workstation
- Installation of Wire and Cable
- Installation of Cable Suspension
- Regular Business Hours Installation
- After Hours Installation (excl. Sunday/Holidays)
- One Year Warranty Parts/Labor
- Prevailing Wage

Include / Exclude

- Elevator Subcontractor
- Conduit
- JBoxes/Specialty Back Boxes
- 110/120VAC Power
- Access Control Cards/Tags/Transponders
- Patching and Painting
- Ceiling Tiles/Ceiling Grid Repairs
- Vertical/Horizontal Core Drilling
- Lift Rental
- Camera Poles
- 24 HR Central Station Monitoring
- Phone Lines
- Static IP Address
- Network Connection
- Payment Performance Bonds
- Method B License/Permits
- Alarm Monitoring License/Permits
- Low Voltage License/Permits
- Fire/Life Safety Integration



Proposal Acceptance:

I have read the **General Terms and Conditions and payment terms** of the sale, understand them fully, and agree to abide by them.

I hereby certify that I am authorized by my company to sign this agreement. ASSI Security is hereby authorized to perform the work as specified.

Accepted By: ASSI Security
Name: Rudy Estopellan

Accepted By: City of Oceanside
Name: Scott Prather

Signature: _____

Signature: _____

Title: _____

Title: _____

Date: _____

Date: _____



Proposal: 11629-1-0-1

City of Oceanside

Fire Station 1 Access Control System

Prepared For:
Scott Prather
City of Oceanside
(760) 435-3828

PROJECT DESCRIPTION & INVESTMENT

Client Information

Site:
 602 Civic Center Dr
 Oceanside, CA 92054

Contact:
 Scott Prather
 (760) 435-3828
 sprather@ci.oceanside.ca.us

Scope of Work

ASSI will install a new LenelS2 Access Control system to control 11 new doors.
 ASSI will run new cable to all doors.
 ASSI will program FS1 to the existing City of Oceanside Lenel OnGuard System.
 ASSI will test and train once the project is complete.

Note:
 All work to be performed during normal business hours.
 All locking hardware will be provided by others.
 Conduit work if needed will be provided by others.
 110 power will be provided by others.

Project Investment

Access Control			
QTY	Manufacturer	Part #	Description
1.00	LENEL S2	LNL-X2220	Intelligent Dual Reader Controller – powered by 12 or 24 VDC @ 500 mA (w/o Rdr Power), size (6 (152mm) W x 8 (203mm) L x 1 (25mm)H); 6 MB standard cardholder flash memory, 50,000 of event memory, maximum of 32 devices, On-board Ethernet, Dual Path capability, on-board two door control, OSDP Secure Channel encryption with OnGuard 7.2, Wiegand or F2F; eight inputs, four outputs, cabinet tamper and power fault input monitors. Approvals: FCC Part 15, CE, RoHS, UL 294, UL 1076, CAN/ULC 60839-11-1:2016, CSA C22.2 No. 205-1983, cUL/ORD-C1076
5.00	LenelS2	LNL-1320S2RP	Dual Reader Interface Module (2 Rdr Interface, 4 Supervised Inputs 6 Form C Relays
2.00	LifeSafety Power	FPO150-B100C8D8PE4	LifeSafety Power FPO150-B100C8D8PE4 FlexPower Multi-purpose MCLASS System, 150W
11.00	HID	40NKS-00-000000	Signo40, Wall mount, 13.56MHz & 125kHz, OSDP/Wiegand, Pigtail, Mobile Ready
11.00	BOSCH	DS150i	BOSCH, Request To Exit, Grey
11.00	GRI	GRI-180-12-BR	GRI, 3/4 Inch Recessed Contacts Brown
100.00	TOMARCO	TOM-FIG-100-1	TOMARCO, 3Ft Pencil Rods With Shots.
100.00	TOMARCO	CEA-20102	TOMARCO, 2" Clip-On Cradle, (JHook)
3.00	CABLE	CAB-22/6PLNM Shielded	22/6 Stranded Shielded Plenum Security Cable, CMP, FT6
		1000FT	
3.00	CABLE	CAB-22/4PLNM	CABLE, 22/4 Stranded Unshielded Plenum
3.00	CABLE	CAB-22/2PLNM	CABLE, 22/2 Stranded Unshielded Plenum
3.00	CABLE	CAB-18/2PLNM	CABLE, 18/2 Stranded Unshielded Plenum
6.00	BATTERY	BATT-1270	BATTERY, 12 Volt, 7 AmpHour

Financial Summary	
Total Proposal Investment:	\$34,890.00

General Terms and Conditions

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2. ASSI carries the following insurance coverage:
 - General Liability: \$1 mil. per occurrence;
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 - W/C: \$1 mil. per occurrence
 - \$5 mil. excess umbrella
 - Auto: \$2 mil. combined single limit
 - Customer shall pay premiums for any additional coverage required.
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4. All canceled orders and/or returned materials are subject to a 25% restocking fee.
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Performance Items

Include / Exclude

- System Meets Plans/Specifications
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- Access Control Cards/Tags/Transponders
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Name: Rudy Estopellan

Accepted By: City of Oceanside
Name: Scott Prather

Signature: _____

Signature: _____

Title: _____

Title: _____

Date: _____

Date: _____



JUSTIFICATION FOR SOLE SOURCE/SOLE BRAND

Administrative Directive, Purchasing Process

UNJUSTIFIED FACTORS FOR SOLE SOURCE/SOLE BRAND:

1. Personal preference for a product or vendor.
2. Cost, vendor performance, local service, maintenance, and delivery (these are
3. Features which exceed the minimum department requirement, e.g. heavy duty and quality.
4. Explanation for the actual need and basic use for the equipment, unless the information relates to a request for "unique features".
5. The statement "no substitutions" will not be considered without completion of the "Justification for Sole Source/Sole Brand" form.
6. Lack of advance planning for activity, unless deemed an Emergency Purchase per Administrative Directive.
7. Concerns related to the amount of funds available for the acquisition of goods or services.

CERTIFICATION:

As an approved department representative, I have gathered technical information and have made a concentrated effort to review comparable/equal equipment. This is documented in this justification. I hereby certify as to the validity of the information and feel confident this justification for sole source/sole brand meets the City's criteria and is accurate.

Department Approval If Requisition less than \$25,000

Requested by: Chris Freeman Department Approval: Dave Riha
 (Print/Type Name) (Print/Type Name) (Signature)

Date: _____ Date: _____

City Manager Approval If Requisition Greater than \$25,001 to \$50,000

City Manager Approval: _____
 (Print/Type Name) (Signature)

Date: _____

City Council Approval If Requisition Greater than \$50K

Summary Date: _____ Item # _____ Doc #: _____



1626 Cole Blvd, Suite 250
Golden, CO 80401
Voice: 303-301-7300 Fax: 303-384-9014

Customer : Oceanside Fire Department	Quote ID	OCEA-2305-ST1-MULTIZONE
Contact: Chief Timothy Scott	Document Date	5/25/2023
Email: tscott@oceansideca.org	Quote Expires:	9/25/2023
Phone: (760) 435-4354		

1.0 Notes and Assumptions

Quoted:

Locution PrimeAlert IP add-on system (ties into the existing Oceanside head-end system - the head-end system must be in place for this system to be fully functional). Quoted for:

Station 1: Multi-Zone

Customer must ensure that good network connectivity exists between the central server and all station PCs, in order for the system to be fully functional.

It is the Customer's responsibility to ensure 120V power exists within 6' of all Locution provided station enclosure(s), amplifier(s), and monitors/zone tracker(s).

Does not include installation.

Part Num	Description	Qty	Unit Cost	Total
2.0 Station Software and Hardware				
2.1 Software (Standardized)				
SSL-STA	PrimeAlert Remote Client. Provides full functionality station audio dispatching	1	2,895	2,895
SSL-VSB-ST	PrimeAlert Remote Client add-on module for relay switching and advanced zoned audio/lighting (up to 10 devices)	3	2,195	6,585
SSL-VSC-SS	PrimeAlert Remote Client add-on module for zoned systems (small # devs / sttns)	1	1,245	1,245
2.2 Software (Custom/Interfaces)				
none defined				
2.3 Hardware - Basic				
LCPN33-MZ	Control Panel, Multi-zone: includes system power, multiple relays with relay backplane, isolated inputs, wire management, 120V surge-protection and isolation, with locked front panel door access. 2 chassis	1	9,995	9,995
LRXU30-6-NB	Option: Add Relay Extension Unit, No Bus Master, 6 Relay	1	935	935
MPCA	Station PC Assembly	1	1,695	1,695
RHL-RIA30	Radio Interface Unit - Active	1	949	949
TWIR-AV	Wire required per audio/visual/switch station requirements (if applicable)	1	4,983	4,983
LSWI-DB	Door Bell	1	141	141
(Subtotal \$18,698)				

2.4 Hardware - Audio

MAMP-A24	Amplifier - Single 240W	1	2,459	2,459
TSPK-CL	Speaker - Ceiling	36	99	3,564
TSPK-CL-BM	Speaker - Ceiling - Blind Mount	30	149	4,470
TSPK-WB	Speaker - Wall Baffle	24	189	4,536
TAVC	Volume Control	29	79	2,291
TAVC-100W	Volume Control, 100W	1	79	79
(Subtotal \$17,399)				

2.5 Hardware - Visual

MZTS	Station Zone Tracker (Touch Panel)**	2	2,595	5,190
LNVR	Night Vision Recessed LED - Ceiling Mount*	13	252	3,276
LNVI-DL-H	Night Vision Illuminator LED - Wall or Ceiling Mount DALI (Ramped) - Horizontal*	15	249	3,735
MLRB-4L	Reader Board 4 Line 25 char Color, Ethernet*	2	5,995	11,990
MDRT-3	3 Digit Response Timer*	3	1,279	3,837
TMUI-FM5-AB	Multi-unit Indicator Light - Flush Mount - LED 5 position*	3	925	2,775
MMUI-SM5	Multi-Unit Indicator Light - Stacked (Straight Mount) - LED 5 position*	1	931	931

* requires SSL-VSB software module (see component allowances under SSL-VSB descrip).

** requires SSL-VSC software module (see component allowances under SSL-VSC descrip).

(Subtotal \$31,734)

Subtotal (Station) \$78,556

3.0 Integration (none defined or not applicable to this Quote/Price List)

4.0 Services

Project Management

PMENG-OV	Project & Engineering Oversight	1	4,400	4,400
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Install Oversight / Conformance

INST-OV	Installation Oversight (Installer Assistance)	1	3,300	3,300
CONF01	Conformance (Zoned Systems)	1	2,750	2,750

Subtotal (Services) \$10,450

5.0 Totals (Categorized by Software, Hardware, Services)

Software	\$10,725
Hardware	\$67,831
Services (excluding any defined installation)	\$10,450
SubTotal (w/o install, maint, options)	\$89,006
Installation	not bid
Subtotal	\$89,006
Tax	Assumed no tax
Total (US Dollars)	\$89,006

6.0 Support Maintenance Costs

Note: Maintenance is not included in the total price & begins after the 1 Year Warranty Period has ended. Does not include Server Hardware in Support Maintenance Costs.

MAINT01	Includes annual maintenance for:	
	PrimeAlert Station Software Client	347
	PrimeAlert Station Software Client Add-ons (for Visual Devices)	940
	Locution Station Control Panel(s)	1,000
	Locution Station Enclosure(s)	56

Radio Interface Unit(s)	114
Switches (Ack, DayNt, Doorbell, Emergency)	17
Amplifier(s)	295
Speaker(s) / Volume Control(s)	1,793
Zone Tracker(s)	623
Reader Board(s)	1,439
Response Timer(s)	460
Multi-Unit Indicator(s)	445
LED Lighting (switched)	393
LED Lighting and Controller(s) (ramped)	448

Subtotal (Annual Maintenance) \$8,370

JUSTIFICATION FOR SOLE SOURCE/SOLE BRAND

Administrative Directive, Purchasing Process

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City Manager Approval: _____
 (Print/Type Name) (Signature)

Date: _____

City Council Approval If Requisition Greater than \$50K

Summary Date: _____ Item # _____ Doc #: _____



Quote: OC030923-NEWFS
 Quote Date: 3/9/2023
 Quote Expires: 4/8/2023
 Terms: Net 30

From:
 DiscoverIT Solutions Inc
 36242 Paseo Toscana
 San Juan Capistrano, Ca. 92675
 Att: Steve Church



California
SB & DVBE - 45044

Account Manager:
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Project:
NEW Fire Station

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Line	Qty	Model	Description	Unit Cost	Extended Price	
1	1	TQ-TPE3012LS	TRENDnet TPE-3012LS 12-Port Gigabit PoE+ Smart Surveillance Switch, 24Gbps	\$313.19	\$313.19	tx
2	4	Z4-02328001	AXIS P3265-LVE P32 Series 2MP Outdoor Fixed LED IR WDR IP Dome Camera, 3.4-8.9mm Varifocal Lens, White	\$771.17	\$3,084.68	tx
3	4	Z4-01048004	AXIS P3807-PVE 8 MP Fixed Dome IP Network Camera, 180 Panoramic, Lightfinder & Forensic WDR	\$1,491.89	\$5,967.56	tx
4	1	EI-I81442Z2E	EV 8IP NVR 144T 2UZ WIN W/ ENT, IP08-144T-2Z-2E	\$32,336.39	\$32,336.39	tx
5	10	EVENIP01	ENTERPRISE CAM LICENSE	\$266.88	\$2,668.80	tx
6	1	EI-500020070	Exacq 5000-20070 26" Rackmount Sliding Rail Kit for EL-Series Servers	\$125.99	\$125.99	tx
7	1	Z4-01152001	M3016/3MP/RECES/MINIDOM/1.8MM	\$357.80	\$357.80	tx
8	1	LBR-001	Camera and Recorder installation and system configuration, wiring and conduit installation. This includes 9 additional licenses to add firestation 4 on to this system. Installation includes: cat6, patch panel, adapter, connectors, clips, mounting brackets	\$11,580.00	\$11,580.00	nt

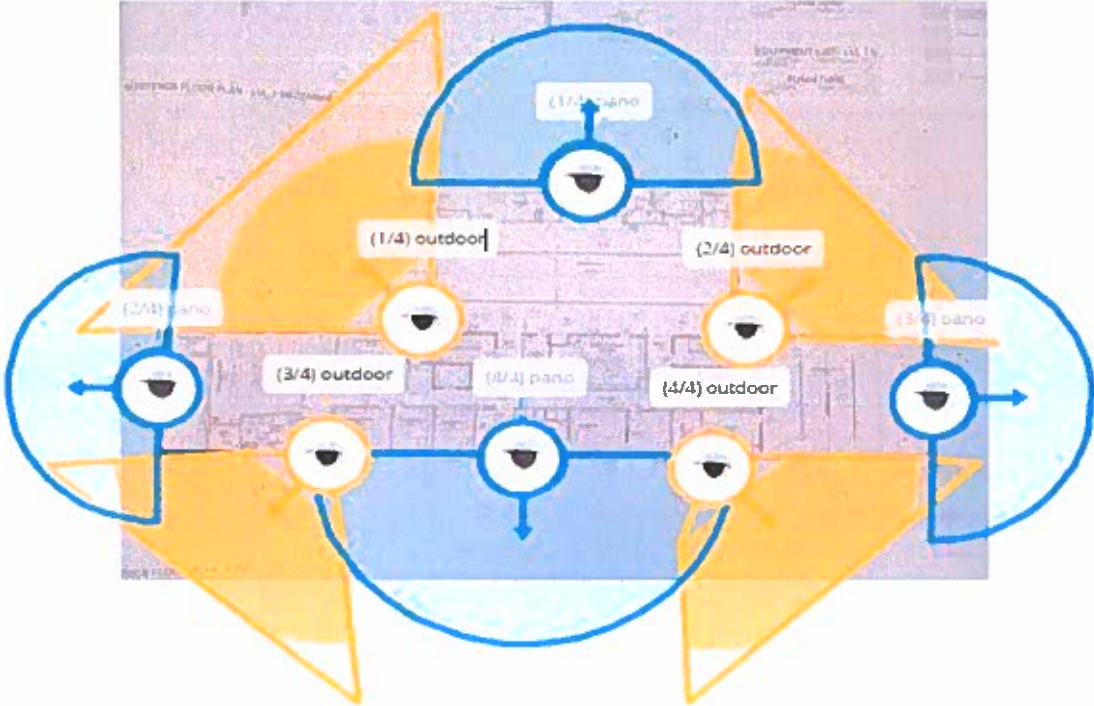
Subtotal **\$56,434.41**

Sales Tax **8.25%** **\$3,700.49**

Total **\$60,134.90**

Note: This quote is based on the assumption that conduit is not required for the Building. If conduit is needed an additional quote can be provided for conduit and its installation.

Camera Visualization Mapping





CITY OF OCEANSIDE JUSTIFICATION FOR SOLE SOURCE/SOLE BRAND

Administrative Directive, Procurement Process

The City of Oceanside Municipal Code, Sections 28A.1, 28A.9, 28A.12 and Purchasing Directive Section V, Paragraph M defines competitive bidding and the established criteria for Justification for Sole Source/Sole Brand purchasing. Justification for Sole Source/Sole Brand form should only be used after all competitive bidding methods have deemed to be inappropriate or unable to fulfill requirements for the City of Oceanside.

Request for: X SOLE SOURCE SOLE BRAND

Vendor Name: DiscoverIT Solutions

Item: Fire Station 1 Security Cameras

JUSTIFICATION FOR REQUEST:

Complete all applicable sections, **provide detailed explanation** below, attach all supporting documentation and additional explanation sheets, if required.

SOLE SOURCE - UNAVAILABLE FROM ANY OTHER SOURCE.

Product(s) that can be obtained from only one vendor are exempt from competitive bidding. Sole source purchases may include proprietary items sold directly from the manufacturer, items that have only one distributor authorized to sell in this area or a certain product has been proven to be the only product acceptable. Provide specifics on product selection, what are the unique features, how & why compatibility exists to current equipment needs.

Explanation: _____

Service (s) are defined as a vendor who provides a unique services and possesses unique qualifications to complete service. (Identify specific, measurable factors & qualifications.) **Does not include Professional Service Agreement.*

Explanation: DiscoverIT of Lake Forest, CA has installed the long term video in use at the Civic Center and

throughout the city. DiscoverIT has in depth knowledge of the existing security system and currently supports the

existing system, using specific hardware designed to integrate effectively.

SOLE BRAND. Various vendors can supply the specified model/brand or similar brands and competitive bids will be solicited for the best brand. Provide details of other brands evaluated and reason(s) for rejecting. Provide brand name, model, vendor name, date, and name of each person contacted. To "match and intermember" is not normally an acceptable justification for sole brand. When you determine this is a justified factor which should be considered: the quantity, manufacturer, brand, model, property number of the existing equipment, and necessity for "interfacing" must be provided.

Explanation: _____

JUSTIFICATION FOR SOLE SOURCE/SOLE BRAND
Administrative Directive, Purchasing Process

UNJUSTIFIED FACTORS FOR SOLE SOURCE/SOLE BRAND:

1. Personal preference for a product or vendor.
2. Cost, vendor performance, local service, maintenance, and delivery (these are award factors in competitive bidding).
3. Features which exceed the minimum department requirement, e.g. heavy duty and quality.
4. Explanation for the actual need and basic use for the equipment, unless the information relates to a request for "unique features".
5. The statement "no substitutions" will not be considered without completion of the "Justification for Sole Source/Sole Brand" form.
6. Lack of advance planning for activity, unless deemed an Emergency Purchase per Administrative Directive.
7. Concerns related to the amount of funds available for the acquisition of goods or services.

CERTIFICATION:

As an approved department representative, I have gathered technical information and have made a concentrated effort to review comparable/equal equipment. This is documented in this justification. I hereby certify as to the validity of the information and feel confident this justification for sole source/sole brand meets the City's criteria and is accurate.

Department Approval **If Requisition less than \$25,000**

by: Chris Freeman Approval: Dave Riha
(Print/Type Name) (Print/Type Name) (Signature)

Date: _____ Date: _____

City Manager Approval **If Requisition Greater than \$25,001 to \$50,000**

City Manager Approval: Jonathan Borrego
(Print/Type Name) (Signature)

Date: _____

City Council Approval **If Requisition Greater than \$50K**

Summary Date: _____ Item # _____ Doc #: _____

Estimate





120 N Pacific street Suite J-2
 San Marcos CA 92069
 (760) 736-3211, (760) 532-2771
 Service@telcomtec.com

ESTIMATE #	1015486236
DATE	03/07/2023
PO #	

CUSTOMER
City of Oceanside Fire Sta # 1 Mike Moran 714 Pier View Way Oceanside, CA, 92054 (760) 535-0421 mmoran@oceansideca.org

SERVICE LOCATION
City of Oceanside Fire Sta # 1 Fire Station # 1 714 Pier View Way Oceanside, CA, 92054 (760) 535-0421 mmoran@oceansideca.org

DESCRIPTION	
Emergency Phone Installation - Install (1) Allentel Emergency phone on exterior of Fire Station . Includes Cable run from MDF to phone . Warranty is (2) years from the date of install on material and (90) days on labor . Terms are 50% down and 50% upon completion.	

Estimate					
Description	Qty	Rate	Tax	Total	
Emergency Phone / Enclosure	1.00	\$880.00	8.25%	\$952.60	
Cat-6 Non-Plenum ft.	300.00	\$0.25	8.25%	\$81.19	
					
	Msc. Termination & Fastening Equipment	1.00	\$25.00	8.25%	\$27.06
Labor	1.00	\$420.00	\$0.00	\$420.00	
Labor					
Oceanside		8.25%		\$80.85	

CUSTOMER MESSAGE

Material Total: \$980.00
 Sales Tax Total: \$80.85
 Labor Total: \$420.00
Estimate Total: \$1,480.85



120 N Pacific street Suite J-2
 San Marcos CA 92069
 (760) 736-3211, (760) 532-2771
 Service@telcomtec.com

Estimate

ESTIMATE #	1020772096
DATE	05/30/2023
PO #	

CUSTOMER
City of Oceanside Fire Sta # 1 Ramon De La O 714 Pier View Way Oceanside, CA, 92054 (760) 435-3907 rdelao@oceansideca.org

SERVICE LOCATION
City of Oceanside Fire Sta # 1 Fire Station #1 New Location 410 North Freeman Street Oceanside, CA, 92054 (760) 435-3907 rdelao@oceansideca.org

DESCRIPTION	
Fire #1 Locution - Cable and install Customer supplied Wire and Locution equipment per supplied floor plan . Work to be done during regular business hours . Warranty on labor will be (90) days from the date of installation .	

Estimate					
	Description	Qty	Rate	Tax	Total
	Msc. Termination & Fastening Equipment	1.00	\$2,500.00	8.25%	\$2,706.25
	Labor Labor	1.00	\$24,500.00	\$0.00	\$24,500.00
	Oceanside		8.25%		\$206.25

CUSTOMER MESSAGE

Material Total: \$2,500.00
 Sales Tax Total: \$206.25
 Labor Total: \$24,500.00
Estimate Total: \$27,206.25



120 N Pacific street Suite J-2
 San Marcos CA 92069
 (760) 736-3211, (760) 532-2771
 Service@telcomtec.com

Estimate


ESTIMATE #	1016738658
DATE	07/19/2023
PO #	

CUSTOMER
City of Oceanside Fire Sta # 1 Mike Moran 714 Pier View Way Oceanside, CA, 92054 (760) 535-0421 mmoran@oceansideca.org

SERVICE LOCATION
City of Oceanside Fire Sta # 1 Fire Station #1 New Location 410 North Freeman Street Oceanside, CA, 92054 (760) 535-0421 mmoran@oceansideca.org

DESCRIPTION	
Cabling Estimate - 1st Floor - Cable (70) Cat-6 Plenum Cable runs per floor plan supplied . Cable (8) locations with (1) Plenum RG-6 Coax cable for TV's per floor plan supplied. 2nd Floor - Cable (53) Cat-6 Plenum Cable runs per floor plan supplied . Cable (12) locations with (1) Plenum RG-6 Coax cable for TV's per floor plan supplied . (1) Ea. 12 Strand single mode fiber from The City Chiller RM IDF to the new MDF in Fire station #1, (1) Ea. Six strand Single mode Fiber from the MDF in Fire Station #1 to the IDF in Fire Station # 1. Warranty will be (4) years from the date of install on materials and (90) days on labor . Terms are 50% down and 50% upon completion .	

Estimate

Description	Qty	Rate	Tax	Total
 Back Board 3/4 inch Fire Rated	2.00	\$200.00	8.25%	\$433.00
Conduit Stub / Stubs as Needed 2" or 4"	2.00	\$100.00	8.25%	\$216.50



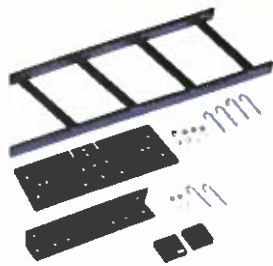
2 Post Rack 7' X 19"

2.00

\$575.00

8.25%

\$1,244.88



Ladder Rack Kit 12"

2.00

\$210.00

8.25%

\$454.65



48 Port Cat-6 Patch Panel

4.00

\$240.00

8.25%

\$1,039.20



1U Rack Mount Shelf Generic Single

2.00

\$60.00

8.25%

\$129.90



Vertical Finger Manager

2.00

\$230.00

8.25%

\$497.95

1U Wire Manager Horizontal

6.00

\$60.00

8.25%

\$389.70



Rack Mount Power Strip Generic

2.00

\$150.00

8.25%

\$324.75



Cat-6 Plenum Cable ft.

38000.00

\$0.35

8.25%

\$14,397.25



**RG-6 Non-Plenum Coax Quad Shield
ft**

3.00

\$400.00

8.25%

\$1,299.00



Cat-6 RJ45 Inserts Any Color

140.00

\$12.00

8.25%

\$1,818.60



Face Plate any Color

80.00

\$4.00

8.25%

\$346.40



**Corning Closet Connector Housing, 1
RU (CCH) Holds 2 CCH Connector
Panels**

3.00

\$380.00

8.25%

\$1,234.05



**Corning Connector Housing (CCH)
With LC Adapters, Singlemode (OS2),
(3) LC Duplex Adapters for 6-Strand
Fiber, UPC**

4.00

\$95.00

8.25%

\$411.35



**Unicam LC single mode fiber
connectors**

36.00

\$31.00

8.25%

\$1,208.07



**Single Mode Outdoor rated fiber
cable 12 strand generic**

500.00

\$1.00

8.25%

\$541.25



**SM 6 Strand Indoor Outdoor Plenum
Fiber cable ft.**

125.00

\$1.50

8.25%

\$202.97



**Msc. Termination & Fastening
Equipment**

1.00

\$1,000.00

8.25%

\$1,082.50



Labor
Labor

1.00

\$25,760.00

\$0.00

\$25,760.00

Oceanside

8.25%

\$2,078.46

CUSTOMER MESSAGE

Material Total:	\$25,193.50
Sales Tax Total:	\$2,078.46
Labor Total:	\$25,760.00
Estimate Total:	\$53,031.96



120 N Pacific street Suite J-2
 San Marcos CA 92069
 (760) 736-3211, (760) 532-2771
 Service@telcomtec.com

Estimate




ESTIMATE #	1010289837
DATE	12/15/2022
PO #	

CUSTOMER
City of Oceanside Mike Moran 300 North Coast Highway Oceanside, CA, 92054 (760) 535-0421 mmoran@oceansideca.org

SERVICE LOCATION
City of Oceanside 300 North Coast Highway Oceanside, CA, 92054 (760) 535-0421 mmoran@oceansideca.org

DESCRIPTION	
Replace (1) Multi Mode 6 strand fiber with (1) Single Mode 12 strand fiber from MPOE to Water Monitoring location . Warranty will be (4) Years from the date of installation on material and (90) days on Labor . Terms are 50% down and 50% upon completion .	

Estimate

	Description	Qty	Rate	Tax	Total
	SM 12 Strand Indoor Outdoor Fiber CMR ft.	800.00	\$1.35	8.25%	\$1,169.10
	Unicam LC single mode fiber connectors	24.00	\$31.00	8.25%	\$805.38
	Corning Connector Housing (CCH) With LC Adapters, Singlemode , (6) LC Duplex Adapters for 12-Strand Fiber, UPC	2.00	\$95.00	8.25%	\$205.68

	Corning surface mount fiber patch single load	1.00	\$90.00	8.25%	\$97.43
	LC LC SM fiber patch cord 2 meter	2.00	\$48.00	8.25%	\$103.92
	Misc. Termination & Fastening Equipment	1.00	\$25.00	8.25%	\$27.06
	Labor Labor	1.00	\$2,240.00	\$0.00	\$2,240.00
	Oceanside		8.25%		\$183.56

CUSTOMER MESSAGE

Material Total: \$2,225.00
 Sales Tax Total: \$183.56
 Labor Total: \$2,240.00
Estimate Total: \$4,648.56



120 N Pacific street Suite J-2
 San Marcos CA 92069
 (760) 736-3211, (760) 532-2771
 Service@telcomtec.com

Estimate



ESTIMATE #	1020606688
DATE	07/20/2023
PO #	

CUSTOMER
City of Oceanside Fire Sta # 1 Mike Moran 714 Pier View Way Oceanside, CA, 92054 (760) 535-0421 mmoran@oceansideca.org

SERVICE LOCATION
City of Oceanside Fire Sta # 1 Fire Station #1 New Location 410 North Freeman Street Oceanside, CA, 92054 (760) 535-0421 mmoran@oceansideca.org

DESCRIPTION	
Install (10) 50" LG Pro TV's , (2) 75" TV's and (1) 86" Tv's . Install (11) Hdmi Extenders with IR control on (11) of the TV's . Cable boxes to be installed in the MDF on a shelf in the network rack . Includes the setup of Cable boxes on the extenders . Warranty on TV's is Manufacturer and Material is (2) Years , Labor (90) days from the date of installation . Terms are 50% down and 50% upon completion .	

Estimate

Description	Qty	Rate	Tax	Total
 LG Pro 50US670H9UA 50" UHD 4K	10.00	\$985.00	8.25%	\$10,662.63
 LG Pro 75UR340C9UD 75" Ultra HD Commercial	2.00	\$1,620.00	8.25%	\$3,507.30
LG Pro 86UR340C9UD 86" UR340C Series Ultra HD Commercial	1.00	\$2,430.00	8.25%	\$2,630.48



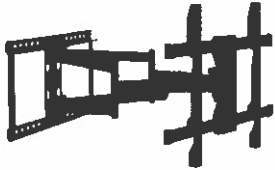
Full Motion Large Mount 43-90"/120lb

13.00

\$210.00

8.25%

\$2,955.23



HDMI Extender 4K

11.00

\$205.00

8.25%

\$2,441.04



Msc. Termination & Fastening Equipment

1.00

\$500.00

8.25%

\$541.25



Labor
Labor

1.00

\$9,800.00

\$0.00

\$9,800.00

Oceanside

8.25%

\$1,732.91

CUSTOMER MESSAGE

Material Total: \$21,005.00
 Sales Tax Total: \$1,732.91
 Labor Total: \$9,800.00
Estimate Total: \$32,537.91

JUSTIFICATION FOR SOLE SOURCE/SOLE BRAND

Administrative Directive, Purchasing Process

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Department Approval If Requisition less than \$25,000

Requested by: Chris Freeman Department Approval: Dave Riha
 (Print/Type Name) (Print/Type Name) (Signature)

Date: _____ Date: _____

City Manager Approval If Requisition Greater than \$25,001 to \$50,000

City Manager Approval: _____
 (Print/Type Name) (Signature)

Date: _____

City Council Approval If Requisition Greater than \$50K

Summary Date: _____ Item # _____ Doc #: _____